

**General Questions:**

- What is your definition of Brotherhood?
- What appeals to you about Alpha Chi Rho?
- What is the number one thing you are looking to gain from joining this organization?
- What are 2-3 things a good friend would say about you? Why?

**Leadership Questions:**

- Do you consider yourself a strong individual?
- How would you describe yourself as a leader? What's your style?
- How do you handle and give criticism?
- How do you approach and resolve conflicts? What is your team experience?
- What is your greatest strength and weakness as a person?

**Legacy Questions:**

- In one year, what is one thing you would like to see changed at this campus? What perception do you want to change?
- Let's fast-forward ten years. You've become a Brother, graduated college, and now are an alumnus returning for Homecoming. You meet a Postulant at the door and he learns that you are from this Founding Class. What do you want that PNM to know about you and your Brothers? What do you want this group's and your legacy to be?
- What role do you hope Alpha Chi Rho will play in your life?
- What are your plans after graduation?

**Pre-Close Questions**

- On a scale of 1 to 10 – one being that you would never want to see a bid from this Fraternity to a 10 being you would accept a bid on the spot, where are you?  
(Depending on the PNM's answer, answer his concerns by recognizing them, clarifying them, and then validating them. If the PNM is a 10, then move on.)

***Do you have any questions for me?***

That's all the questions I have today. Thank you for coming to this interview and keep an eye out for a notification if you will be receiving an invitation for membership or not.